



TOOLKIT

TERRITORIAL APPROACH

for

LOCAL DEVELOPMENT



EUROPEAN UNION

This Project is Funded By the European Union

Imprint

As a united voice of local governments across Commonwealth, Commonwealth Local Government Forum (CLGF) and Local Councils Association of the Punjab (LCAP) support & promote democratic self-governing local governments for sustainable service delivery. CLGF and LCAP go hand to hand to uplift the local government agenda across Commonwealth countries.

Published by

Commonwealth Local Government Forum
& Local Councils Association of the Punjab

Project Office

House # 400, Block # B-2, Johar Town, Lahore, Pakistan
T + 92 42 35170850, F + 92 42 35236104
www.lcap.org.pk, email, director@lcap.org.pk

Responsible

Ms. Lucy Slack, Deputy Secretary General CLGF,
Ms. Fozia Khalid Warriach, President LCAP

Place and Date of Publication

Lahore - Pakistan - June, 2019

Disclaimer:

This publication has been produced with the assistance of the European Union. The contents of this publication are the sole responsibility of the Commonwealth Local Government Forum & Local Councils Association of the Punjab and can in no way be taken to reflect the views of the European Union.

All rights are reserved. No part of this publication may be reproduced by any means without written permission from either CLGF or LCAP. Reproduction for non-commercial purpose is permitted provided the source is named

Glossary of Abbreviations

ADLG	Association for Development of Local Governance
ALAs	Associations of Local Authorities
BOG	Board of Governors
CLGF	Commonwealth Local Government Forum
CO	Chief Officer
DC	District Council
EU	European Union
GB	General Body
LCA KP	Local Councils Association of Khyber Pakhtunkhwa
LCAB	Local Councils Association of Balochistan
LCAP	Local Councils Association of the Punjab
LCAS	Local Councils Association of Sindh
LG	Local Government
MC	Metropolitan Corporation
MC	Municipal Committee
MC	Municipal Corporation
NGO	Non-Governmental Organization
SALG	Strengthening Associations of Local Governments and their Members for Enhance Governance and Effective Development Outcomes in Pakistan
TALD	Territorial Approach for Local Development
UC	Union Council

Preface

People of Pakistan are facing problems like poverty, terrorism, corruption, unemployment, education, health and urbanization. These are common national issues and cannot be tackled without local as well as provincial and national response and action. Essentially, action locally reflects where people are based, where such issues are manifest and where the needs of people are felt and must be addressed at local level. It is observed that involving people locally in solutions even to these big issues make the outcome more sustainable in the longer term.

Local democracy means giving people a say in the policies and decisions that affect their lives daily at the local level. Representative democracy is the most practical form of democracy, where citizens select from candidates or political parties to make decisions for the community. Participatory democracy combines direct and representative democracy, while encouraging the involvement of marginalized, isolated or previously ignored groups including under represented communities and minorities.

Local government is more effective when it is democratic as it involves the public and service users so that resources can be more effectively and more appropriately targeted. The greater capacity that our local governments have to involve stakeholders in decision-making, the stronger and more sustainable those decisions will be. More autonomy to local government from national and provincial governments ensures the involvement of the common citizens to identify their issues, prioritize and to solve them by using available resources effectively and efficiently.

In Pakistan, it is evident neither laws enable nor Local Governments involve communities meaningfully to plan and implement local development plans. In result, local development prioritization according to the needs of local communities has never seen, and also the concept of ownership never realized. An emerging concept of Territorial Approach for Local Development (TALD) is effectively being used in developed world, essentially of member states of European Union. Under TALD, local communities are empowered through the local governments where effective and meaningful involvements of communities in local development are ensured, where local resources are mobilized and partnerships developed.

Under TALD, this toolkit is developed to simplify the processes of TALD for use and implement the local development plans. We are confident that toolkit will enable local government officials, elected representatives, civil society organizations, private sector, local activists and communities to identify challenges, prioritize, plan and execute local development plans according to local needs and wishes of the people at local level.

Present,
Local Councils Association of the Punjab

Table of Contents

1: Introduction	7
1.1: Where has TALD come from?	7
1.2: What is TALD?	7
1.3: Basic Features of TALD	7
1.4 Why is TALD a good approach?	8
1.5: Architecture of territorial approach	9
1.6: TALD is about partnership	10
1.7: Set objectives for each TALD pilot	11
1.8: Types of TALD piloting outcomes	11
1.9: What matters most "how"?	12
1.10: Things not to do	13
1.11: Important elements before starting TALD process	13
2: Method/Steps	14
3: Map of the Union Council	15
3.1: Map of the Union Council	15
4: General Information of the Council	16
4.1: Population in Ward/Caste and Source of Income	16
4.2: Community Infrastructure	16
4.3: Education	17
4.4: Health	17
4.5: Natural Resources	17
4.6: Trade and Industry	18
4.7: Local Social Organizations	18
5: Development Agenda	19
5.1: Overview of all Problems and Development Needs	19
5.2: Development Affairs Identified by Women Groups	20
5.3: Three Basic Needs of Every Ward and Development Affairs	20
5.4: Development Affairs and Related Government Jurisdiction	21
6: Medium Term Development Plans and Prioritization	22
6.1: Scale of Prioritization	22
6.2: Classification of Requirements or Problems	22
6.3: Final form of Priorities	23
Annexure 1: (Planning Team)	24
Annexure 2: (Services and their Condition on Ward Level)	25
Annexure 3: (Financial Condition of Union Council)	27
Annexure 4: (Council Resolution Copy)	28

1: Introduction

1.1: Where has TALD come from?

The Territorial Approach to Local Development (TALD) comes out of how the European Union (EU) understands local government: It recognises local government as an independent political actor which makes decisions about what happens within their geographic boundaries, deliver service to the citizens within their geographic boundaries and enable citizens to be closer to decision making that effects their community.

The EU sees the **empowerment of genuine local government** not as an end in itself, but as a **mean** for **empowering people** with greater choice and control over the delivery of public services and local development.

1.2: What is TALD?

The term "Local" refers not just to a **where** (geographically), but also **how** and **by whom** development is undertaken, promoted and supported. The **leveraging of place-specific resources** through enabling **political** and **institutional** mechanisms of **governance** and **administration**, constitutes the critical difference between: Genuine Local/Territorial Development, where decision and resources are local **verses** the delegation of regional, national, or global development objectives and programs for implementation at the local level.

It recognises that LGs are **political actors** (i.e. self-government mechanisms of a local political constituency) and **not just managerial entities** for delivery of a specific set of services.

TALD does three things:

- * **Understands** territorial development as defined above
- * **Values** Territorial Development as a critical component of the National Development policy
- * **Recognizes** the **primary responsibility** of autonomous and accountable **LAs** for **promoting** territorial development, and **empowers** them to **plan, finance** and **manage** it

1.3: Basic Features of TALD

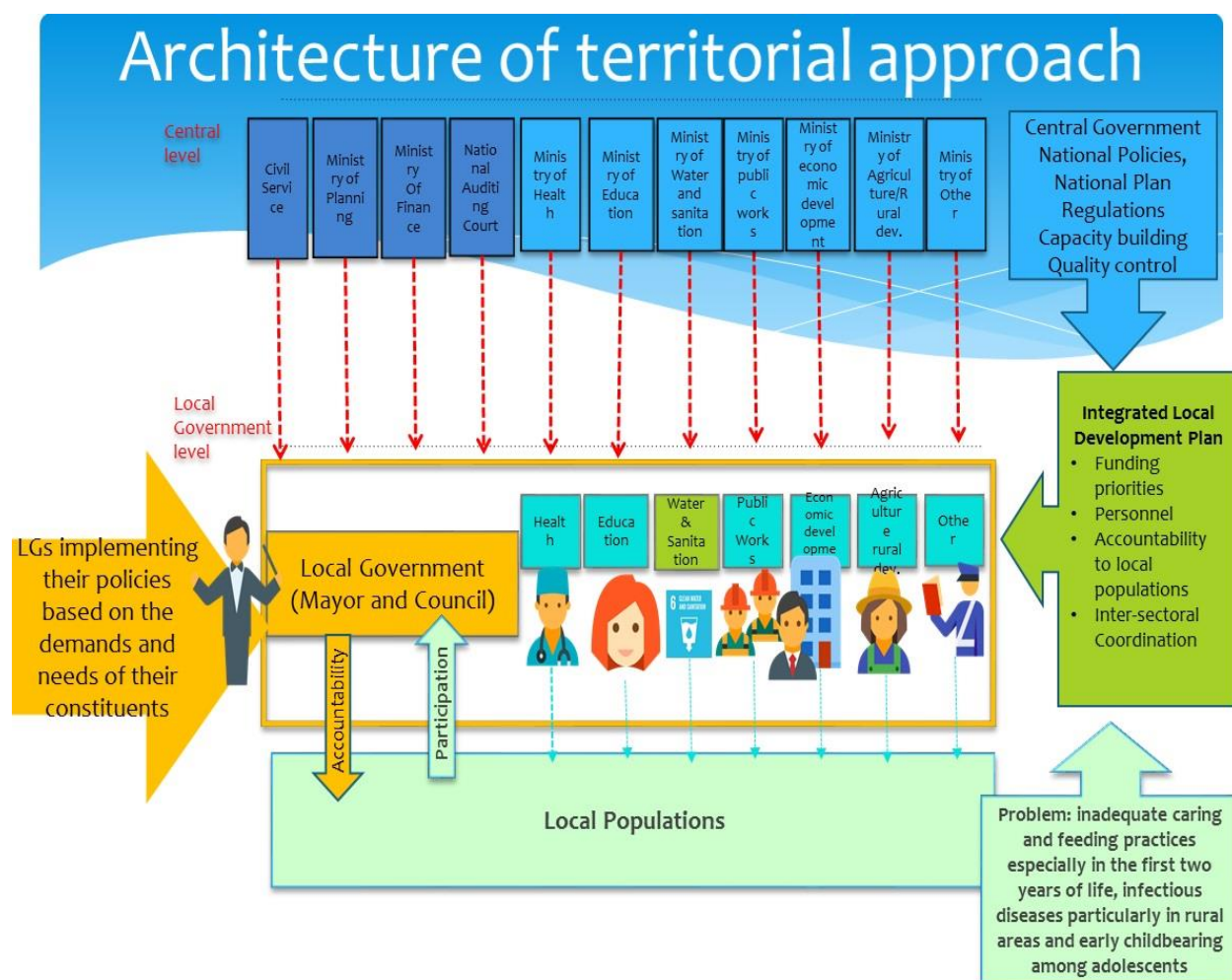
- It is about **expanding** the overall **potential** of the local **territories** by **providing** the **conditions** for a **genuine, bottom up development piloted** by the **actors** of the **territory**, that **moves** the **way they prefer**;
- It is to achieve improvements in **social inclusion, economic growth** and **environmental sustainability**;
- It is a **place-based approach**: the local area is an **active** ingredient, not a **passive receptacle** of development;
- Is not about **improving a single objective**: is not about achieving economic growth only or improving infrastructure, or improving education...by strategically managing the relations (trade-offs and synergies) between economic growth, social inclusion and environmental sustainability;

- TALD is the enabler of not only local development but development' through empowered communities;
- It consists of local government at the centre of development mobilizing communities, involving businesses and Civil Society organization for a collaborative approach to local development;
- Under the TALD approach decentralization is not just a transfer of functions and resources but a process of '**empowerment of people through the empowerment of their local governments**', a process aimed at promoting developmental decision making targeted to local needs and aspirations.

1.4 Why is TALD a good approach?

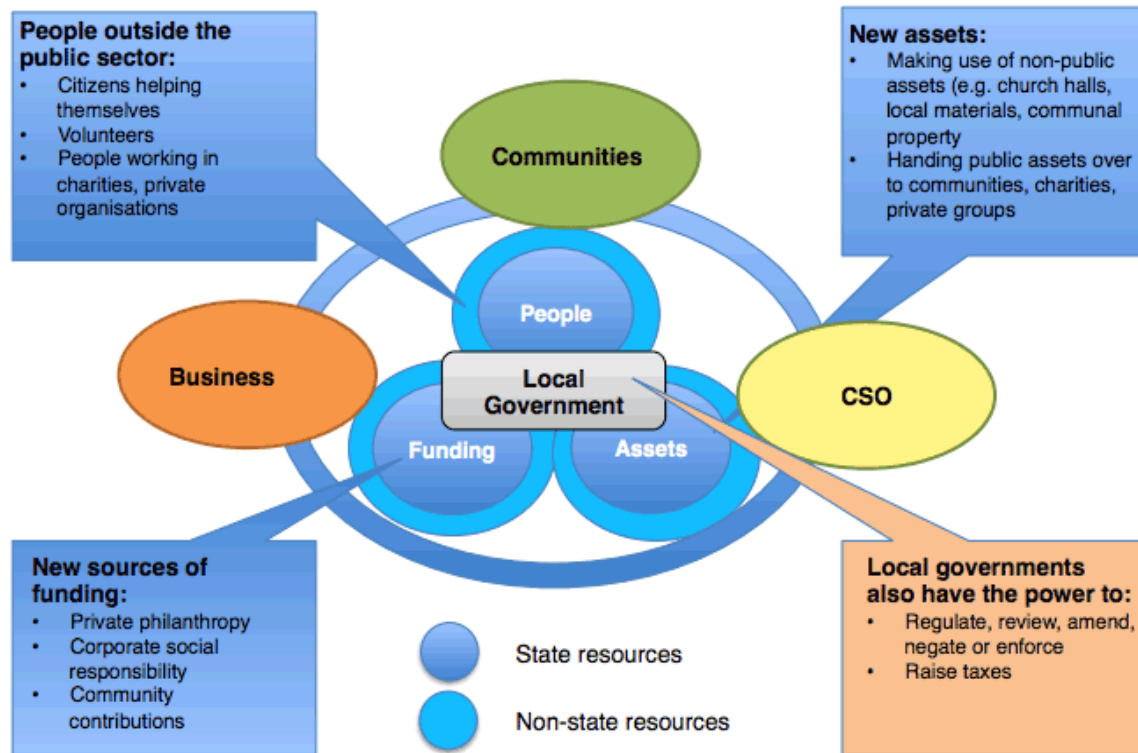
- * It starts from local potential, needs and aspirations
- * It builds local networks and get all participants to think about what is suitable for development of the specific area (based on the specific advantages of the place)
- * It looks to mobilize local resources (public and private)
- * It takes a cross-sector approach within the specific territory (local space)
- * It looks to build inter-governmental and cross sector partnerships
- * It looks at local territorial development within the wider context of local/regional/national/global networks & markets.

1.5: Architecture of territorial approach



1.6: TALD is about partnership

Figure 1. TALD: Leverage and mobilisation of local resources - an incremental effect



Source: Adapted from the Institute for Government: 'The Big society: a framework for policymakers', April 2011, UK 2011.

1.7: Set objectives for each TALD pilot

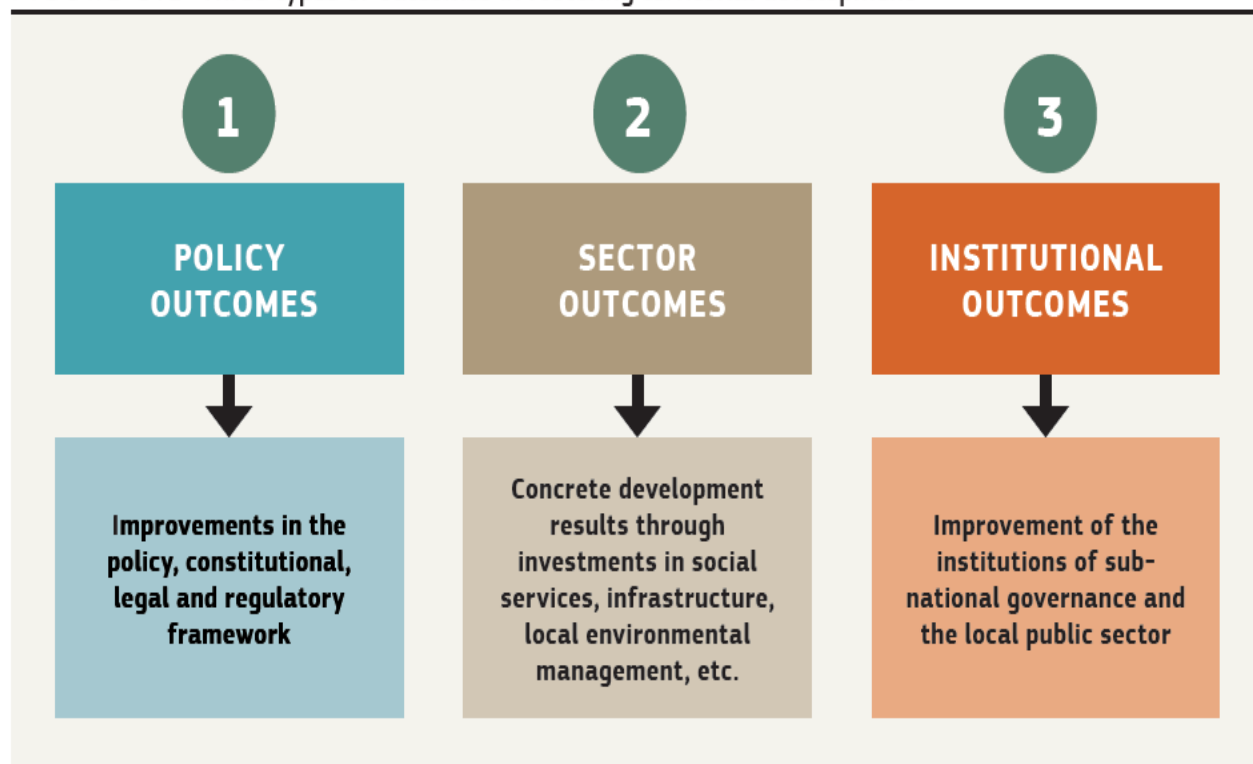
It is important for any local government to set the goals while piloting any kind of local development plan/program in a territory.

Set their goals:

- * What will success of this pilot look like?
- * What policy outcomes do they want?
- * What sector outcomes do they want?
- * What institutional outcomes do they want?
- * What partners do they need to achieve these?
- * Local Civil Society Organizations
- * Targeted community members

1.8: Types of TALD piloting outcomes

FIGURE 9.1 Three types of outcomes in fostering territorial development



1.9: What matters most “how”?

The followings matters most when piloting TALD;

ONE:

- It is highly important that people living in a territory must elaborate tools & methods under **Local bottom-up elaboration** approach. It must not be elaborated by the external consultants or parties;
- **Tailor-made design of tools involving** in an **interactive** manner **all stakeholders** at local and national level;
- **Continuous testing & fine-tuning** from practice (5 years);
- Guidance using as much as possible **national procedures, systems** and **institutions**—even if **they are weak, ambiguous and unclear: Ambiguity=** Windows of opportunity for **creative interpretation**;

TWO:

- **Human relationships** are at the core of implementation
 - **Facilitating, advising, connecting people, building trust**
 - What **really counts** is the **human skills** of the **facilitation team** (rather than the technical ones)

THREE:

- **Communicate, communicate, communicate**
- 1. **Using radio** (malagasy) for **transparency** of budget allocation and use, **to promote debates** at local level, and **explain basic concepts** about decentralization through fiction stories using comedians (regular radio programs);
- 2. **Holding public debates** on the **results of annual audits**, involving the local governments executive, Districts and citizens;
- 3. Using « **movies** » to **feed public debates** at national level with local evidences;
- 4. Organising **public debates** LG/sector ministries around topics showed in movies.

1.10: Things not to do

While piloting TALD, one must keep in mind not to do the followings;

- * Top-Down/Technocratic Approaches (e.g. “territorialisation” national policies);
- * Single Sector Approaches;
- * Subordinating Local Actors (in particular local authorities and citizens);
- * Too Thin Knowledge Base;
- * Too Heavy Reliance on funding from outside;
- * Short-term time perspective;

1.11: Important elements before starting TALD process

For each pilot council in your province we need:

- * 1 – an overview of the responsibilities which they are mandated with;
- * 2 – clarity on which of these responsibilities they are currently able to exercise;
- * 3 – what budget they have to undertake their activities;
- * 4 – The Local Councils top development priorities;

2: Method/Steps

We have developed tailor-made design of TALD process through bottom-up approach which shall be equally useful for other councils. However, if necessary, other councils may have the liberty to have their own tailor-made design for TALD process, but they must use the bottom-up approach and other elements which are elaborated above.

Whenever we start local development process under TALD, we need to orient the team on local government act, by laws, other rules and regulations for greater understanding and to avoid any violation of the laws. Moreover, we did local development planning process exercise under TALD in Union Council No 44, Kanganpur District Kasur, and here are being presented as an example. However, the other concerned councils may use the same method.

Following shall be the steps of the planning exercise;

Step one: Formation of planning team, fixing responsibilities, having necessary information and map of council;

Step two: General data of the council, identification of social group, group consultation and analysis of the data;

Step three: Setting priorities, analysis of developmental elements, meeting of council and planning;

Step four: Development of council plans.

At first, planning team was formed including councilors and social activists (see annex 1), the team further divided into groups to conduct interviews. At second stage, the six wards of the council were divided among six groups (4 male, 1 female), and through interview groups, sessions were conducted for general consultation (see annex 2).

After having sessions, the team does have sufficient information on development issues and what exactly were requirements of the community. We also had gotten a document for prioritization of local development of the territory. The team did prioritization process on the basis of information gotten from community which could be undertaken by the council under its annual development plan and for provincial and national government.

The team did the exercise and prioritized the plans by using a well-defined formula which comes under the functions of the council, and council was agreed to include prioritized planning in its annual development plan.

3: Map of the Union Council

On the very first day, the team draws the council map by their own where information about existing social-economic composition, public infrastructure, local industries, non-government organizations and villages were marked. Second day, a discussion was initiated with larger group of the community to identify if something has missed.

3.1: Map of the Union Council

4: General Information of the Council

State/Unit	Statics/Details
Union Council	
Tehsil	
District	
Population Of Union Council	
Registered Voters	
Source of income	
Adjoining Union Council	
Total Wards	
Total Villages	

4.1: Population in Ward/Caste and Source of Income

#	Castes living in ward	Source of Income
1		
2		
3		
4		
5		
6		

4.2: Community Infrastructure

Infrastructure	Availability	Condition	Remarks
Drinking Water			
Health & Cleaning			
Sanitation			
Waste Management			
Streets Lights			
Paly Grounds			
Graveyard			
Electricity			
Sui Gas			
Broad Band Internet			
Rescue Services			
<i>Add rows as needed</i>			

4.3: Education

School	Availability Govt/Private	Condition	Remarks
Primary Schools			
For boys			
For girls			
Middle School			
For boys			
For girls			
High Schools			
For boys			
For girls			
College			
For boys			
For girls			
Literacy rate in U.C			

4.4: Health

Institutes	Availability	Condition	Remarks
Clinic(BHU)			
Hospital			
Emergency Unit			
Private Clinic/Doctor			
Health Related Issues			

4.5: Natural Resources

Natural Resources	Important	Condition
Agriculture		
Arid area		
Area Containing Source Irrigation		
Live Stock		
Medical Facilities for Livestock		
Forests		
Fisheries		
<i>Add rows as needed</i>		

4.6: Trade and Industry

Business type/Industry	Availability	Remarks
<i>Add rows as needed</i>		

4.7: Local Social Organizations

Social Organizations	Objectives	Membership
<i>Add rows as needed</i>		

5: Development Agenda

5.1: Overview of all Problems and Development Needs

Ward No	Consultation with Peoples Indicate the Development Affairs and Problems
1	
2	
3	
4	
5	
6	
	<i>Add rows as needed</i>

5.2: Development Affairs Identified by Women Groups

Women Convocation	Development Affairs that has been Identified
Ward 1 to 6	

5.3: Three Basic Needs of Every Ward and Development Affairs

#	Three Basic Needs/Issues
1	
2	
3	
4	
5	
6	
	<i>Add rows as needed</i>

5.4: Development Affairs and Related Government Jurisdiction

Fill in matrix of development issues identified against the relevant body with responsibility

Development issues	UC	District Council	District Education Authorities	District Education Authorities	Provincial Government	Federal Government
Issue 1						
Issue 2						
Issue 3						
Issue 4						
Issue 5						
<i>Add rows as needed</i>						

6: Medium Term Development Plans and Prioritization

6.1: Scale of Prioritization

All the identified issues analyzed and given numbers according to below given scale, and the issue got more numbers was stand first in the prioritization list. Total numbers are 20 where 01 shows less value and 20 the highest. According to the scale, if a specific issue takes more numbers that would stand on top priority and others on least priority (see 6.2 for details).

Scale:

01	02	03	04	05
Low Cost	Completion in Minimum Time	More People Benefits	Environmental Effect or Protection	Maximum Local Participation

Low Cost:

The projects which need less financing shall stand first.

Completion in Minimum Time:

Such projects which takes less time in completion and gives immediate results, have high ranking.

More People Benefit:

Projects benefiting more people shall also have high ranking as these gives maximum utility to community.

Environmental Effect:

Those projects which have positive environmental effects always included in top priority, also project which has less negative environmental effects get more numbers.

Maximum People Participation:

Projects for which local community shares the cost or use the local resources always preferred.

6.2: Classification of Requirements or Problems

Project prioritization is done according to the give scale, where total numbers for a project is 20; five each for all five scale indicators. During prioritization, the stakeholders consider the scale elements and award numbers as they wish according to their needs. Each indicator in the scale has total five numbers and working team awards numbers according to their priorities (see 6.3), but cannot award more than five. The issue which gets more numbers stands first in the priority list and others on second, third, fourth and so on.....

#	Issues	low cost	completion in minimum time	more people benefits	less negative environmental affects	maximum local participation	Total
1	Issue 1						
2	Issue 2						
3	Issue 3						
4	Issue 4						
5	<i>Add rows as needed</i>						

6.3: Final form of Priorities

Preference No	Details	Scored Marks
First Priorities (P-1)		
Second Priorities (P-2)		
Third Priorities (P-3)		
Fourth Priorities (P-4)		
Fifth Priorities (P-5)		

Annexure 1: (Planning Team)

#	Name	Designation
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
11		
12		

Annexure 2: (Services and their Condition on Ward Level)

Ward No 1

#	Facility	Availability	Access	Quality	Under Control	Problems	Solution
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

Ward No 2:

#	Facility	Availability	Access	Quality	Under Control	Problems	Solution
1							
2							
3							
4							
5							
6							
7							
8							
9							

Repeat table as needed

Annexure 3: (Financial Condition of Union Council)

Income Year	Pakistan Rupee
Item	
Opening Balance	
Income	
Income (PFC resources)	
Total	
Expenditures	
1.Non-Development Funds	
2.Development Funds	
Total Cost	
Closing Balance	

Annexure 4: (Council Resolution Copy)

Under Disclaimer:
This Project is funded by European Union



EUROPEAN UNION